

## NEGOTIATING FOR INTERNATIONAL DEVELOPMENT

INTERNATIONAL DEVELOPMENT LAW INSTITUTE

# NEGOTIATING FOR INTERNATIONAL DEVELOPMENT

*A PRACTITIONER'S HANDBOOK*

Russell B. Sunshine



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Printed in the Netherlands

For my parents

Theodore R. Sunshine      Sally A. Sunshine

1906 - 1989

***NEGOTIATING FOR INTERNATIONAL  
DEVELOPMENT***

***A Practitioner's Handbook***

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